

Faraday Future Intelligent Electric Inc.

# First Quarter 2023 Earnings Release

May 11, 2023





## Forward Looking Statements

This presentation includes “forward looking statements” within the meaning of the safe harbor provisions of the United States Private Securities Litigation Reform Act of 1995. When used in this presentation, the words “estimates,” “projected,” “expects,” “anticipates,” “forecasts,” “plans,” “intends,” “believes,” “seeks,” “may,” “will,” “should,” “future,” “propose” and variations of these words or similar expressions (or the negative versions of such words or expressions) are intended to identify forward-looking statements. These forward-looking statements, which include among other things, statements regarding the Company’s projected timeline, are not guarantees of future performance, conditions or results, and involve a number of known and unknown risks, uncertainties, assumptions and other important factors, many of which are outside the Company’s control, that could cause actual results or outcomes to differ materially from those discussed in the forward-looking statements. Important factors, among others, that may affect actual results or outcomes include whether the Company’s Amended Shareholder Agreement with FF Top Holding LLC complies with Nasdaq listing requirements, the market performance of the Company’s Common Stock; the Company’s ability to regain compliance with, and thereafter continue to comply with, the Nasdaq listing requirements; the Company’s ability to satisfy the conditions precedent and close on the various financings described in this presentation and disclosed elsewhere by the Company, the result of any future financing efforts, the failure of any of which could result in the Company seeking protection under the Bankruptcy Code; the Company’s ability to amend its certificate of incorporation to permit sufficient authorized shares to be issued in connection with the Company’s existing and contemplated financings; whether the Company and the City of Huanggang could agree on definitive documents to effectuate the Cooperation Framework Agreement; the Company’s ability to remain in compliance with its public filing requirements under the Securities Exchange Act of 1934, as amended; the outcome of the Securities and Exchange Commission (SEC) investigation relating to the matters that were the subject of the Special Committee investigation and other litigation involving the Company; the Company’s ability to execute on its plans to develop and market its vehicles and the timing of these development programs; the Company’s estimates of the size of the markets for its vehicles and cost to bring those vehicles to market; the rate and degree of market acceptance of the Company’s vehicles; the success of other competing manufacturers; the performance and security of the Company’s vehicles; potential litigation involving the Company; general economic and market conditions impacting demand for the Company’s products; recent cost, headcount and salary reduction actions may not be sufficient or may not achieve their expected results; and the ability of the Company to attract and retain directors and employees. The foregoing list of factors is not exhaustive. You should carefully consider the foregoing factors and the other risks and uncertainties described in the “Risk Factors” section of the Company’s registration statement on Form S-1 filed on May 5, 2023, and other documents filed by the Company from time to time with the SEC. These filings identify and address other important risks and uncertainties that could cause actual events and results to differ materially from those contained in the forward-looking statements. Forward-looking statements speak only as of the date they are made. Readers are cautioned not to put undue reliance on forward-looking statements, and the Company does not undertake any obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.

## No Offer or Solicitation

This communication shall neither constitute an offer to sell or the solicitation of an offer to buy any securities, nor shall there be any sale of securities in any jurisdiction in which the offer, solicitation or sale would be unlawful prior to the registration or qualification under the securities laws of any such jurisdiction.

## Trademarks

This presentation contains trademarks, service marks, trade names and copyrights of Faraday and other companies, which are the property of their respective owners.

## Table of Contents

---

01. Company Overview

02. Business Update

03. The FF 91 Futurist

04. Financials

05. Imagery





01 – Company Overview



---

## Company Introduction

Faraday Future (FF) is the pioneer of the ultimate intelligent TechLuxury ultra spire market in the intelligent EV era, and a disruptor of the traditional ultra-luxury car civilization





### Ultimate Intelligent TechLuxury Products

- In a world of ultra luxury cars, FF stands alone as a true Ultimate Intelligent TechLuxury EV
- FF is pioneering ultra spire market segment with a class-defining product
- All FF products redefine ultra luxury in both the physical, comfort and digital connected realms



### Emotive Design

- FF redefined the traditional vehicle, creating a new concept that addresses how vehicle use is changing. The FF 91 is not a sports car, an SUV or a sedan, but is something timeless that embodies our brand values and commitment to innovation
- FF's iconic Design language sparks the imagination and redefines the luxury vehicle space. The FF 91's interior and exterior design express intelligence and functionality, enabling a best-in-class experience, and birthing a radically functional proportion





---

## Unique Artificial Intelligence (AI) Experience

- Natural Language and voice-first interface adapts to users needs
- Multiple user interface displays for every seated occupant
- Triple modem 5G connectivity to ensure uninterrupted, high-speed internet access
- FF's Generative AI product stack will offer the first ever generative AI capability in the automotive sector for in-vehicle usage



---

## Leading Performance

- EPA rated range of 381 miles
- 0–60mph in 2.27 seconds
- Top-end hyper car drive and handling
- Industry leading compute hardware and software to drive the ultimate AI experience





02 – Business Update



On March 29, 2023, FFIE Announced the Start of Production of the FF 91 Futurist Alliance at its FF ieFactory California



On April 14, 2023, Faraday Future's First Production FF 91 Vehicle Came off the Line at its FF ieFactory California





# Faraday Future's Three-Phase Delivery Plan Allows Flexibility for our Manufacturing Operations and Helps Mitigate Production Shortfalls versus Anticipated Market Demand While Delivering the Best Product to our Users

## Industry Expert Futurist Product Officer (FPO) Co-Creation Delivery



- In this first phase, the Industry Expert FPO(s) will get the first look and opportunity to pay in full and reserve and experience these FF 91 Futurist vehicles
- The Industry Expert FPO(s) will take possession of the reserved FF 91 Futurist vehicle at the beginning of the second phase<sup>(1)</sup>
- The Company expects this first phase to begin at the end of May

## Futurist Product Officer (FPO) Co-Creation Delivery



- In this second phase, FPO(s) will pay in full for the FF 91 Futurist vehicles and will take possession of the FF 91 Futurist vehicles

## Full Co-Creation Delivery



- In this third phase, the Company will deliver FF 91 Futurist vehicles to all spare users that pay in full for the FF 91 Futurist vehicles<sup>(2)</sup>

## 03 – The FF 91 Futurist





 Faraday Future

2.27 S  
0-60 MPH

34.15 M  
60-0 MPH Braking Distance

TRI-MOTOR

381 MILES  
EPA-Rated Range



5.09 S  
0-100 MPH

1050 HP



All statements shown reflect expected performance / capabilities for production ready vehicles. Actual performance / capabilities may be different.

# Significant Upgrades of Key Components — FF 91 Futurist is a Competitive TechLuxury Offering



<h3>Display System</h3>	<h1>26+</h1> <p>Major System &amp; Component Upgrades</p>	<h1>13</h1> <p>I.A.I Upgrades</p>	<h3>Newly Designed Consoles</h3>
		<h1>13</h1> <p>EV Upgrades</p>	
<h3>Interaction System</h3>			<h3>E-Propulsion System</h3>
		<h3>Sensing System</h3>	
<h3>Computing Power</h3>			



## Immersive



- NASA inspired zero gravity rear passenger seats with industry leading 60 degree recline and leg room
- FF AI supports complex voice commands for comfort, productivity, entertainment and navigation
- Advanced safety, autonomous driving<sup>(2)</sup> and parking
- Spa mode function for passenger wellness

## Intuitive



- User experience is carried from seat-to-seat and vehicle-to-vehicle via the user's unique FFID<sup>(3)</sup>
- Facial recognition in each seat position configures product preferences and settings for each passenger

## Connected



- Seamless mobile 5G connectivity for vehicle controls, productivity & entertainment
- Intuitive on-screen gesture control for distraction free driving
- Driver, passenger, rear passenger displays provide a truly unique and immersive digital experience for every individual



## FF's Generative Artificial Intelligence (AI) Product Stack will Offer the First Ever Generative AI Capability in the Automotive Sector for In-vehicle Usage

- The product stack combines FF's foundational capabilities such as its industry-leading computing platform, advanced operating system, ultra-fast internet connectivity, AI and natural language processing abilities, multiple displays, with demonstrated generative AI capability to give extraordinary abilities to users
- FF is taking a significant step toward transforming the future of mobility. As users gain access to limitless possibilities, the car becomes an evolving, intelligent, and interactive companion, setting a new benchmark in automotive innovation
- The Company is excited to be at the forefront of this transformation and looks forward to sharing more information in the near future



*"We have been investing in software, AI, and human machine interaction for a long time and that places us in a unique position to utilize these advances in AI.*

To use **generative AI in a car, you need a powerful computing platform, robust operating system, internet connectivity, and suitable displays**. The **FF 91 has such an industry-leading computing platform, advanced operating system, ultra-high-speed internet connectivity, AI and natural language processing ability, with over 100 inches of displays**, and a Generative AI Product Stack that will empower users to gradually utilize advanced generative models for a range of personalized applications in the vehicle – from complex text and voice queries, to image and video generation, stock analysis, live translations, search, entertainment, education, ecommerce, and more.

***The possibilities are limitless"***

**Prashant Gulati**

Head of Corporate Strategy at Faraday Future





# Condensed Consolidated Statements of Operations and Comprehensive Income (Loss) – Unaudited



	Three Months Ended March 31,	
	2023	2022
<i>(in thousands, except share and per share data)</i>		
<b>Operating expenses</b>		
Research and development	\$ 46,160	\$ 114,935
Sales and marketing	5,585	6,186
General and administrative	27,584	27,880
Loss on disposal of property and equipment	3,698	–
<b>Total operating expenses</b>	<b>83,027</b>	<b>149,001</b>
<b>Loss from operations</b>	<b>(83,027)</b>	<b>(149,001)</b>
Change in fair value measurements	99,227	1,186
Loss on settlement of notes payable	(3,021)	–
Interest expense	(4,651)	(3,746)
Related party interest expense	(140)	(622)
Other income (expense), net	2,409	(915)
Income (loss) before income taxes	<b>10,797</b>	<b>(153,098)</b>
Income tax provision	–	–
<b>Net income (loss)</b>	<b>\$ 10,797</b>	<b>\$ (153,098)</b>
<b>Per share information:</b>		
Net income (loss) per share of Common Stock attributable to common stockholders:		
Basic	\$ 0.02	\$ (0.48)
Diluted	(0.06)	(0.48)
Weighted average shares used in computing net income (loss) per share of Common Stock:		
Basic	657,565,442	322,211,392
Diluted	988,638,662	322,211,392
<b>Total comprehensive income (loss):</b>		
Net income (loss)	\$ 10,797	\$ (153,098)
Change in foreign currency translation adjustment	(555)	(564)
<b>Total comprehensive income (loss)</b>	<b>\$ 10,242</b>	<b>\$ (153,662)</b>

# Condensed Consolidated Balance Sheets – Unaudited



(in thousands)

	<u>March 31, 2023</u>	<u>December 31, 2022</u>
<b>Assets</b>		
Current assets		
Cash	\$ 31,769	\$ 16,968
Restricted cash	1,505	1,546
Deposits	55,405	26,804
Other current assets	14,717	21,087
<b>Total current assets</b>	<b>103,396</b>	<b>66,405</b>
Property and equipment, net	446,524	417,803
Operating lease right-of-use assets	18,911	19,588
Other non-current assets	6,458	6,492
<b>Total assets</b>	<b>\$ 575,289</b>	<b>\$ 510,288</b>
<b>Liabilities and stockholders' equity</b>		
Current liabilities		
Accounts payable	\$ 76,926	\$ 87,376
Accrued expenses and other current liabilities	66,980	65,709
Bridge Warrants	28,521	95,130
Accrued interest	2,505	1,864
Related party accrued interest	140	—
Operating lease liabilities, current portion	2,609	2,538
Finance lease liabilities, current portion	1,390	1,364
Related party notes payable	8,643	8,406
Notes payable, current portion	5,159	5,097
<b>Total current liabilities</b>	<b>192,873</b>	<b>267,484</b>
Finance lease liabilities, less current portion	6,209	6,570
Operating lease liabilities, less current portion	17,398	18,044
Other liabilities	9,758	9,429
Notes payable, less current portion	88,355	26,008
<b>Total liabilities</b>	<b>314,593</b>	<b>327,535</b>
Commitments and contingencies		
Stockholders' equity		
Class A Common Stock	82	56
Class B Common Stock	6	6
Additional paid-in capital	3,723,446	3,655,771
Accumulated other comprehensive gain	2,950	3,505
Accumulated deficit	(3,465,788)	(3,476,585)
<b>Total stockholders' equity</b>	<b>260,696</b>	<b>182,753</b>
<b>Total liabilities and stockholders' equity</b>	<b>\$ 575,289</b>	<b>\$ 510,288</b>

# Condensed Consolidated Statements of Cash Flows – Unaudited (1 of 2)



(in thousands)

	<b>Three Months Ended March 31,</b>	
	<b>2023</b>	<b>2022</b>
<b>Cash flows from operating activities</b>		
Net income / (loss)	\$ 10,797	\$ (153,098)
Adjustments to reconcile net loss to net cash used in operating activities		
Depreciation and amortization expense	1,103	4,853
Vesting of restricted stock awards for employee bonus	—	—
Loss on disposal of property and equipment	3,698	—
Change in fair value measurement of related party notes payable and notes payable	(83,772)	(1,186)
Change in fair value measurement of warrant liability	(12,434)	—
Change in fair value measurement of earnout liability	(2,764)	—
Amortization of operating lease right-of-use assets and intangible assets	736	—
Loss on foreign exchange	686	894
Non-cash interest expense	4,533	2,319
Loss on settlement of notes payable	(3,021)	—
Other	337	108
Changes in operating assets and liabilities:		
Deposits	(29,370)	6,840
Other current and non-current assets	6,368	2,095
Accounts payable	(10,367)	5,747
Accrued expenses and other current liabilities	(4,098)	14,527
Operating lease liabilities	(542)	(882)
Accrued interest expense	(197)	(7,928)
<b>Net cash used in operating activities</b>	<b>\$ (103,205)</b>	<b>\$ (122,364)</b>
Cash flows from investing activities		
Payments for property and equipment	\$ (16,873)	\$ (44,398)
Net cash used in investing activities	<b>\$ (16,873)</b>	<b>\$ (44,398)</b>
Cash flows from financing activities		
Proceeds from notes payable, net of original issuance discount	131,800	—
Proceeds from exercise of warrants	4,079	—
Payments of notes payable	(6)	(87,065)
Settlement of notes payable transaction costs	(1,139)	—
Payments of finance lease obligations	(335)	(466)
Proceeds from exercise of stock options	44	1,855
<b>Net cash (used in) provided by financing activities</b>	<b>\$ 134,443</b>	<b>\$ (85,676)</b>
Effect of exchange rate changes on cash and restricted cash	395	(653)
<b>Net (decrease) increase in cash and restricted cash</b>	<b>\$ 14,760</b>	<b>\$ (253,091)</b>
Cash and restricted cash, beginning of period	18,514	530,477
<b>Cash and restricted cash, end of period</b>	<b>33,274</b>	<b>277,386</b>

# Condensed Consolidated Statements of Cash Flows – Unaudited (2 of 2)



	<b>Three Months Ended March 31,</b>	
	<b>2023</b>	<b>2022</b>
<i>(in thousands)</i>		
Cash	\$ 31,769	\$ 276,374
Restricted cash	1,505	1,012
<b>Total cash and restricted cash, end of period</b>	<b>\$ 33,274</b>	<b>\$ 277,386</b>
<b>Supplemental disclosure of cash flow information</b>		
Cash paid for interest	\$ 324	\$ 10,040
<b>Supplemental disclosure of noncash investing and financing activities</b>		
Additions of property and equipment included in accounts payable and accrued expenses	\$ 17,249	\$ 1,881
Issuance of Warrants	66,609	—
Liability for insufficient authorized shares related to earnout shares	8,977	—
Liability for insufficient authorized shares related to earnout shares	5,014	—
Conversion of notes payable and accrued interest into Class A Common Stock	46,296	—
Issuance of convertible notes pursuant to the Exchange Agreement	41,000	—
Change in classification of warrants from Additional paid-in capital to liability	6,811	—
Recognition of operating right of use assets and lease liabilities upon adoption of ASC 842 and for new leases entered into in 2022	—	8,206



# Additional Financing Commitments is Expected to Provide Sufficient Funding to Reach the Anticipated Start of Phase 2 of the Three Phase Delivery Plan by the End of June 2023

## Capital Markets



- On February 05, 2023, FFIE announced \$135.0 million financing commitments under the SPA (of which the Company has received \$120.0 million)<sup>(1)</sup>
  - Investors in Tranche A of the SPA have funded optional notes of an aggregate amount of \$38 million
- On May 09, 2023, FFIE announced an additional \$100.0 million financing commitments through unsecured convertible notes<sup>(1)</sup> with a portion funded earlier as a show of support
- Additional flexibility with equity line of credit (ELOC) of up to \$350.0 million<sup>(1)</sup>, \$35.0 million financing commitments in the secured convertible notes<sup>(1)</sup> and optional convertible notes<sup>(2)</sup> in an aggregate amount of ~\$242.0 million
- On May 02, 2023, FFIE received an additional 180-days extension from NASDAQ to meet NASDAQ minimum bid price requirement

## Finance and Cost Control



- Implemented cost-cutting initiatives that has allowed the Company to focus on core budget items that are essential to delivering the FF 91 Futurist
- Developing business and system processes and implementing internal control to strengthen corporate governance
- We reiterate our goal to create a profitable business with operating cash flow breakeven in 2025

## SEC Filings



- SEC filings up to date
- Registrations statements for a portion of financings are on file (effective and pending)
- A substantial portion (55.6%) of operating expenses was allocated to Research and Development, emphasizing Company's commitment to creating industry leading products and technologies

(1) Financing under Secured Convertible Notes, Unsecured Convertible Notes and Equity Line of Credit are subject to certain closing conditions and, as applicable, limitations of enforceability. Such closing conditions, as applicable, include, among others, an effective registration statement with respect to the underlying shares, sufficient authorized, unissued and uncommitted Class A shares of common stock, and the Company meeting certain delivery milestones

(2) Investors in the \$135 million Secured Convertible Notes have the option to invest additional funding of up to 50.0% of the initial principal amount of Tranche C (an additional \$67.5 million); Investors in Tranche A of the Securities Purchase Agreement have the option to subscribe for Tranche B Notes in an amount not to exceed 100.0% of the initial principal amount of the Tranche A Notes (an additional \$74.0 million); The Company may receive up to 100.0% of committed financing (an additional \$100.0 million) under the Unsecured Convertible Notes at the discretion of the investors. Also assumes investors fund as per the funding schedule

# 05 – Imagery











# Thank you

Reserve yours today—

<https://www.ff.com/us/preorder/>

